



Jon Spencer

Qualifications Summary

Jon Spencer is an experienced financial professional whose career has spanned various industries and includes co-founding a start-up company. Following a brief stint in banking out of college, Jon joined the then Big 8 accounting firm of Coopers & Lybrand, specifically in their Entrepreneurial Business Services division where his numerous clients were small- to medium-sized, closely held businesses in the Portland area. He left public accounting to work for one of his clients in the construction field and has performed at the CFO level for nearly thirty years in healthcare, residential real estate, and property management prior to co-owning an office equipment business.

Professional History

CFO Selections	Consultant	2024 – Present
Solutions YES	Co-founder, Principal and CFO	2011 – 2024
Self-employed CPA	Self-Employed CPA	2009 – 2011
Guardian Management	Chief Financial Officer	2007 – 2009
Prudential Northwest Properties	Vice President, CFO, COO	1999 – 2007
Medical Specialty Solutions	Chief Financial Officer	1995 – 1999
R & H Construction	Accounting Manager	1992 – 1994

Accomplishments

- Generated 1/3 of sales revenue through large networks of business contacts while handling all aspects of getting the business side of the start-up initially implemented.
- Rebuilt the productivity, morale, and teamwork of a large accounting staff of 25.
- Improved an entity with significant working capital challenges, a massive debt load, and negative equity by implementing necessary workflow enhancements, restructuring the accounting staff, and decentralizing a broken centralized operating structure.
- Implemented a turn-around strategy which drove a \$25 million brokerage with large losses to a \$60 million highly profitable organization.
- Assumed responsibility for all operations of over 700 realtors, 150 employees, and 20 sales office facilities around the Portland Metro area.
- Performed CFO function for numerous healthcare organizations that belonged to a local MSO (medical services organization).
- Streamlined internal accounting processes to enhance operating efficiencies and create an accounting staff that became more productive and fulfilled.

Licenses / Education

- Certified Public Accountant, State of Oregon
- Master of Business Administration, Portland State University
- Bachelor of Science, Business Administration, Oregon State University