



## Thomas Falskow, CGMA

### Qualifications Summary

Servant Leader working to build respect and trust within a team, facing challenges in a calm and controlled manner and infusing teams with energy to add value to the organization in insightful and pragmatic ways. Broad background in finance, anchored in accounting and control having practiced ten years as a CPA followed by 20+ years with a large multi-national company allowing him to attain his CGMA certificate. Honed skills in broader finance areas through roles in planning and strategy, risk assessment, systems implementations, M&A transactions, complex commercial negotiations including supply chain contract strategy, and process change management including staffing models for outsourcing and offshore provider operations.

### Professional History

CFO Selections	Consultant	2024 – Present
Potelco Inc.	CFO	2021 – 2023
BP	Senior Finance Manager	2000 – 2020
Deloitte	Senior Audit Manager	1990 – 2000

### Accomplishments

- Created monthly financial reporting package for management tracking against annual plan metrics and highlighting key areas of improvement.
- Lead accountant on M&A transactions both on the acquisition and disposal side of transactions including the final disposal of BP's business in Alaska in 2020.
- Recovered \$200m+ annually in overhead costs on joint venture contracts.
- Led successful on-time and on-budget implementation of a new ERP system impacting a user base of 2,000+.
- Successfully defended multi-billion-dollar audits by both governmental agencies and joint venture partners, working closely with external audit teams as well.
- Built process management and reporting to help optimize \$300m of inventory value in manufacturing operations, preventing excess build-up of inventory, and helping drive realization of value on existing stocks.

### Licenses / Education

- BA in Business Administration (Accounting) from UW Seattle Foster School of Business
- CGMA Certificate