

CFO

SELECTIONS

Nancy Y. Prior

Qualifications Summary

Nancy is an experienced financial professional who has managed all aspects of accounting at both startups and established firms in multiple industries including information technology, hospitality, manufacturing, and fitness. She is a hands-on leader who is skilled in helping CEOs understand financial data and how to use it to make business decisions, and has extensive experience with assisting companies to implement best practices as they obtain and manage venture funding.

Professional History

Mobliss, Inc.	CFO (fractional)	2001 - Present
Nancy Y. Prior, CPA	Accounting & Management Consultant	2003 - Present
NetReflector.com	CFO (fractional)	2001 - 2004
Pt Interactive, Inc	CFO (fractional)	2001 - 2004
Nancy Y. Isely-Fletcher, CPA	Venture & Financial Consultant	2000 - 2001
Garage.com	Managing Director	1999 - 2000
PNP Management	Vice President	1998 - 1999
Clark and Associates	Director of Financial Statements	1993 - 1998

Accomplishments

- Opened Pacific Northwest office of Garage.com; established alliances with deal-flow sources through individual and group presentations. Recruited investors to become investing members, recruited entrepreneurs to submit applications for venture financing, and evaluated proposals for member funding.
- At PNP Management, performed due diligence on all potential portfolio companies. Managed office operations including accounting and all Small Business Administration reporting.
- As a venture consultant, provided business plans, valuations, and financial forecasts to multiple information technology companies during their start-up phase. Set up accounting procedures for these companies, and coordinated with CPA firms for tax purposes.
- At multiple privately held companies, successfully provided direction and implementation on accounting disaster recovery and reconstruction projects. Negotiated successfully with the IRS for reduction of client's fees and penalties for amounts owed.
- Assisted multiple clients with implementation and upgrade of QuickBooks, including creation of new company files, reorganization of charts of account, clean-up, balance sheet reconciliation, and documentation of processes.
- As a financial consultant, assisted client in the fitness industry with the dissolution of an LLC which owned 24 separate locations. Managed sale of all locations to a separate entity, set up new, standardized accounting systems for each location, and trained personnel at the new company. Created capital lease tracking system with separate amortization tracking schedules.
- Named as an initial shareholder at Clark & Associates, P.S. The firm was the premiere local CPA firm focused on high growth technology ventures, and was purchased by Grant Thornton LLC in 2002.

Licenses / Education

- Bachelor of Arts in Business Administration (Accounting), University of Washington
- Certified Public Accountant