

# CFO

## SELECTIONS

### David A. Saporta

#### Qualifications Summary

An innovative, adaptive professional with a proven record of management success in a variety of business environments.

#### Professional History

David A. Saporta, CPA Finance & Accounting Services.	Temporary and interim CFO and Controller services	2002 – 2008
PricewaterhouseCoopers LLP	Director, Transaction Services	1997 - 2001
SECOR International Incorporated	Chief Financial Officer	1996 - 1997
Mayne Nickless Limited	VP & Corporate Controller-North America	1994-1995
Mayne Nickless Limited	VP Finance & Administration, Transport Services North America	1991-1994
Mayne Nickless Limited	Finance Controller, N. America Air Express & Messenger Services	1989-1991
Mayne Nickless Limited	Corporate Controller, US	1986-1989
Price Waterhouse	Senior Audit Manager	1977-1986

#### Accomplishments

- Led finance and accounting function for rapidly-growing, multi-owner closely held business, implementing project management, financial reporting and forecasting systems, helping more than double profitability while also managing identification and introduction of new lenders and investors.
- Responsible for all finance and administration: treasury, accounting, tax, and SEC reporting for publicly-held research & development firm. Maximized utilization of limited financial resources through strict cash management and reduced SEC reporting costs by over 50%.
- Advised technology, manufacturing, service and private equity clients on successfully evaluating, negotiating and integrating business acquisitions, consistently reducing purchase price by 5% to 10% through due diligence analysis while leading cross-functional teams in identifying and implementing financial, tax, and operational structuring opportunities to reduce acquisition costs and increase efficiency.
- Responsible for finance, accounting and administration, working with diverse executive team in the US, Canada and the UK and supervising a staff of 40. Reorganized debt and equity structure, restructured administration, increasing operating cash flow by \$1.5 million and reducing overhead costs by 15% while establishing strategic planning function, including development of organization structure that helped increase pre tax income by \$3 million.
- Key member of Executive Committee responsible for restructuring and growing \$200 million courier and messenger group of businesses, reorganizing administration, upgrading staff and reducing annual costs by \$2 million while restructuring management and measurement systems, helping more than triple profits

#### Licenses / Education

- Bachelor of Arts - Accounting, University of Washington
- Bachelor of Arts - Sociology, University of Washington
- Certified Public Accountant
- Vice President and Member Board of Directors, Washington Society of CPAs 1998 - 2002