



Ann Ferguson

Qualifications Summary

Ann brings over thirty years of experience in finance with a focus in the manufacturing, nonprofit, and real estate industries. Recognized as an energetic and collaborative leader with a dual financial and operational focus, her strengths include finance, analysis, forecasting, and communication skills, along with leadership and management of all fiscal and quality related processes. She is committed to building strong relationships with key stakeholders, and believes in the benefits of mentoring, coaching, and development of staff with an emphasis on continuous learning.

Professional History

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|------------------------------|---------------------------------------|----------------|
| CFO Selections | CFO Consultant | 2021 – Current |
| Ferguson Consulting Services | CFO Consultant | 2020 – Current |
| Schmitt Industries, Inc. | Chief Financial Officer and Treasurer | 2013 – 2019 |
| Deloitte & Touche LLP | Audit Partner | 2006 – 2012 |
| | Audit Senior Manager/Manager | 1997 – 2006 |
| | Audit Senior/Staff Accountant | 1991 – 1997 |

Accomplishments

- Developed various targeted financial models and reporting tools for various clients, allowing for greater transparency into key metrics for owners and management teams.
- Revamped and implemented financial close and internal control procedures and trained and mentored accounting team at large nonprofit, enabling the client to achieve two successive fiscal years with no material weaknesses identified.
- Secured initial PPP loan funding of \$1.4M and subsequent PPP loan forgiveness while developing new policies and procedures for programs initiated during the COVID-19 pandemic.
- Led finance team efforts throughout the due diligence process and financial document submission to complete the sale of a large product line to a Japanese entity.
- Managed a book of business between \$2.5M-\$4.0M in annual service revenues, while also serving as CFO.
- Served as lead audit partner with two significant manufacturing clients and several nonprofit and real estate clients.

Licenses and Education

- Licensed Certified Public Accountant, Oregon
- Bachelor of Science in Business Administration – Accounting Emphasis, University of Oregon