

# Maarten-Jan Waasdorp

## **Qualifications Summary**

Dynamic and innovative professional offering 30 years of high-level international management experience at small and large companies. Draws on strong analytical, collaborative, and decisive leadership skills to shape and execute immediate and long-term strategy, develops creative solutions, and drives organizational growth. Combines a successful finance background with coordinating IT, HR, sales, and marketing efforts to consistently deliver multimillion-dollar results. Strong focus on growth and development for company and employees.

#### **Professional History**

| CFO Selections        | Consultant       | 2023 - Present |
|-----------------------|------------------|----------------|
| Active911             | CFO              | 2021 - 2023    |
| MJW-CFO               | Consultant       | 2020 - 2021    |
| Unisoft International | CFO              | 2017 - 2020    |
| Amphora               | VP Finance & HR  | 2013 - 2017    |
| Us4 Interactive       | Managing Partner | 2010 - 2013    |
| Six Foot              | CFO & Partner    | 2007 - 2010    |

### **Accomplishments**

- Managed two successful exists for business owners at 8x EBITDA and 2.5x ARR.
- Accomplished cost savings varying from \$450K to \$2.3M.
- Managed bottom-line improvements of 25% and up.
- Created solid and fast closing processes and consolidated reporting within 5 business days.
- Created KPIs and daily updating management dashboard including revenue, cash flow, sales, and commissions.
- Initiated and managed seven and eight figure investments.
- Built several successful finance teams from the ground up.

#### **Licenses / Education**

- MBA General Business Henley Management College Oxford, UK
- BA Economics, Management & Law Business School Utrecht Utrecht, NL