

Alan J. Artman

Qualifications Summary

Alan is a collaborative business partner with a strong record of significantly improving operations in private, public, and equity sponsored companies through results-driven financial, operational, and performance management. He excels at developing talent through leveraging a practical, service-focused approach to enable achievement and operational excellence.

Professional History

| CFO Selections | Consultant | 2013 – Present |
|-------------------------|--------------------------------------|----------------|
| Faithlife Corporation | Chief Financial Officer | 2013 - 2020 |
| Vaupell Holdings, Inc. | CFO and Vice President of Finance | 2008 - 2013 |
| Colonial Bank | Senior VP and Director of Accounting | 2005 - 2008 |
| Kelly Aerospace | Chief Financial Officer | 2000 - 2004 |
| | Controller | 1997 - 2000 |
| Southern Controls, Inc. | Finance Manager | 1995 - 1997 |
| SouthTrust Bank | Vice President - Commercial Lending | 1988 - 1995 |
| Charter Bank | Controller / Senior Accountant | 1984 - 1988 |

Accomplishments

- Served as financial success partner to global technology organization, providing strategic guidance to support transition to a diversified product line SaaS model and sustained rapid growth, with several years at doubledigits.
- Redefined company philosophy on consumer plans, protecting quality revenue streams while significantly reducing collection issues and improving working capital by more than 75%.
- Directed local management and legal and accounting professionals in China and Hong Kong to establish appropriate accounting systems and financial compliance of Shenzhen-based joint venture.
- Managed the integration of finance and administrative functions for a newly acquired domestic subsidiary.
- Worked extensively with an owner group in a successful full recapitalization that provided significant liquidity and dramatically reduced monitoring and restrictions.
- Developed and documented long-term vision and strategy and immediately executed plans to attain the vision. Created reporting processes that gave clear visibility of all aspects of the business and clarified unit level profitability and performance.
- Significantly reduced personnel costs through reorganization and consolidation of accounting and customer service departments, improved responsiveness to customers by streamlining internal communication, successfully reduced accounts receivable, and integrated accounting for both franchisees and a management company into daily operations.
- Implemented full recapitalization of several related companies and led the conversion of multiple ERP systems to a common platform resulting in significant cost savings and improved business control.

Licenses / Education

- MBA Troy University
- Diploma with Distinction Stonier Graduate School of Banking at the University of Delaware
- Bachelor of Business Administration McCombs School of Business, The University of Texas at Austin