



## **Alan Clark**

### **Qualifications Summary**

Al is a financial and accounting executive with 40 years of diverse experience within the energy development, banking, nonprofit, education, economic development, real estate, and manufacturing industries. Al's strengths include financial, analytical, forecasting, and communication skills, along with leadership and management of all financial and quality related processes.

### **Professional History**

CFO Selections	Consultant	2021 – Current
Humane Society of Southern Arizona	CFO	2018 – 2020
SAAVI Services for the Blind	CFO	2016 – 2018
Alan S Clark, CPA-Sole Proprietor	Fractional CFO Services	2011 – 2014
Port San Antonio	Sr VP and CFO	2001 – 2010
Al Akhawayn University, Morocco	Executive Director - Finance and Admin	1995 – 2000
Alan S. Clark, CPA-Sole Proprietor	Fractional CFO Services	1989 – 1994
Coopers & Lybrand	Audit Manager	1980 – 1989

### **Accomplishments**

- Implementation of quality processes (including ISO 9000) and metric decks in three organizations
- Managed and completed \$12M new construction project for Humane Society
- Managed ERP implementation for client and precluded withdrawal of \$50M line of credit
- Conceived and completed the IPO of client as acting CFO
- Developed accounting model that allowed for the approval of \$19M initial line of credit for client that made business model possible and led to the most successful energy exploration group in TX in 1990-91
- Managed over 20 restricted funds of non-profit and average annual planned giving program of \$4M
- Primary architect of turnaround of Port SA from annual losses to profits of up to \$4.9M and in-sourced a management contract that expanded employees from 19 to 110
- Conceived and implemented over \$120M in permanent financing for Port SA that required state legislative action, and authored and obtained over \$21M in grants
- Successfully led administrative establishment of a reconfigured university in Morocco that began with the initial student cohort and expanded to approx. 1,100 with \$15M annual budget

### **Certification and Education**

- Bachelor of Arts, Psychology – Trinity University
- Masters in Business Administration, Finance and Accounting – University of Texas, Austin
- Outstanding Service Medal presented jointly by Al Akhawayn University and the State Department of the United States.