

# Dan Duryea

#### **Qualifications Summary**

Strategic business executive with experience leading SaaS, Protech, real estate, and technology-enabled service companies through transformation, growth, and capital events. Repeatedly selected by THL Partners to take on senior leadership roles across portfolio companies (Reside Worldwide, House of Design, Ten-X Commercial), driving M&A integration, operational scale, and enterprise value creation. Proven ability to partner with CEOs and boards to align corporate strategy, restructure operations, and deliver both top- and bottom-line results. Experienced in P&L leadership, organizational transformation, investor relations, ERP/platform transitions, and global expansion.

## **Professional History**

CFO Selections   Bellevue, WA	Consultant	2025 – Present
Reside   Woodinville, WA	CFO	2024 - 2025
Senior Executive (Portfolio Companies)   THL	CFO (& Board Member)	2020 - 2024
Partners   Boston, MA		
Caliper   Manhattan Beach, CA	Co-Founder (Currently Board Member)	2023 – Present
Caliper   Manhattan Beach, CA   Colliers International   New York, NY	Co-Founder (Currently Board Member) Head of Finance - Americas	2023 – Present 2012 – 2019
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### Accomplishments

- Built board-ready financial reporting & analytics Created a fully integrated financial reporting package and automated KPI dashboard, increasing visibility into business-line profitability and operational levers. The improved transparency helped leadership make faster decisions that drove over \$3M in annual savings and materially improved forecasting accuracy.
- Led multi-segment restructuring and turnaround Oversaw a comprehensive restructuring across five global business lines, optimizing cost structure, right-sizing headcount, renegotiating vendor agreements, and redesigning segment-level P&Ls. Delivered double-digit SG&A reductions, stabilized liquidity, and positioned the company for renewed growth under new ownership.
- Scaled finance operations across high-growth SaaS & prop tech platforms Built FP&A, accounting, and compliance functions for SaaS, marketplace, and real estate services platforms backed by THL Partners, Madrona, and institutional capital. Drove system implementations (NetSuite, Power BI), improved close processes by 40%, and created scalable infrastructure to support rapid double-digit ARR and EBITDA expansion.
- Led major capital transactions & investor engagement Directed financial strategy and diligence support for acquisitions, integrations, and capital raises across multiple portfolio companies. Partnered closely with CEOs and boards, driving alignment on valuation, integration roadmaps, and investor communications, including earnings call prep and institutional investor discussions.

#### **Licenses / Education**

- B.A., Accounting & International Finance, Cum Laude, University of Oregon
- Certificate, Disruptive Strategy, Harvard Business School