



## David Mendez

### Qualifications Summary

David Mendez has a proven track record of delivering strong results in diverse business environments, ranging from large publicly traded companies to mid-sized privately owned entities. He is skilled in managing projects of various sizes, aligning key functions, training staff, and achieving operational success. David has experience in standing up a development start-up company and possesses expertise in operational, technical, analytical, presentation, communication, and managerial skills.

### Professional History

CFO Selections	Consultant	2025 – Present
DWFritz Automation	General Manager & Chief Financial Officer	2017 – 2024
CompView Inc.	Chief Operating Officer	2015 – 2017
Schnitzer Steel Industries	Chief Financial Officer & Chief Business Officer	2008 – 2014
PacifiCorp	Chief Financial Officer	2002 – 2008
PricewaterhouseCoopers	Senior manager	1995 – 2002

### Accomplishments

- Restructured divisional and regional management teams, standardizing processes, and driving major cost reduction initiatives.
- Fostered cross-divisional collaboration, leading to incremental production and revenue benefits.
- Executed a comprehensive business plan for the new start-up business with Domestic and European operations.
- Translated business vision to executable tactics; developed key performance indicators to monitor direction and delivered course corrections to achieve goals, resulting in revenue growth.
- Created project management accountability through a continuous improvement process with measurable goals.
- Managed manufacturing continuous improvement processes, turnaround plans, and efficiency initiatives, resulting in improved quality, cost reductions and overall enhanced production.
- Directed development of long-range business and capital plans for a division, as well as marketing and manufacturing direction, resulting in reduced annual operating costs.
- Executed the sale of a business from the initial discussions to the finalization of the sale agreements and negotiation process.

### Licenses / Education

- BS, Business Administration with emphasis in Accounting, San Jose State University
- Business Leadership Program, Wharton, University of Pennsylvania