



## **Dave Reeves**

### **Qualifications Summary**

Dave is a senior financial executive with over 25 years of experience primarily focused on early-stage and emerging growth technology companies. Dave possesses extensive experience in finance, accounting, and administration implementation solutions to support enterprise goals. Dave began his career as an investment banker advising middle market companies on financing strategy and has been an executive or advisor in over 20 financing transactions totaling over \$500 million.

### **Professional History**

CFO Selections	Consultant	2025 – Present
DCR Consulting LLC	Consultant	2024
Matthews International Corp	General Manager, RAF Technology	2017 – 2023
RAF Technology Inc.	CEO, CFO	2004 – 2017
Mindplay LLC	CFO	2004
Tridia Partners LLC	Managing Member	2001 – 2004
Wavtrace, Inc/Harris Corporation	CFO (Wavtrace business unit)	1997 – 2001
Arthur Andersen LLP	Audit Manager, Senior, Staff	1994 – 1997
Wedbush Securities, Inc.	Investment Banking Associate/Analyst	1989 – 1994

### **Accomplishments**

- Led the negotiation of RAF's 2017 sale to Matthews and 2023 sale to Constellation Software including negotiation with prospective acquirers and managing due diligence
- Led turnaround of RAF's business improving profitability in excess of \$1.5 million per year through (a) divesting an unprofitable division, (b) introducing a new product line, and (c) expanding international business
- Founded, incubated and spun out two RAF spin-off companies: Velox Robotics, LLC and Alitheon, Inc.
- Implemented information systems at multiple companies including systems for accounting, materials requisition planning, purchasing and inventory management
- Designed new budgeting and financial reporting packages for management and the board of directors that provided interim reporting on financial and operational goals
- At RAF and Wavtrace, negotiated lease and debt lines with banks and leasing companies
- Negotiated Wavtrace's strategic alliance with and investment from Harris Corporation and venture investors including reseller and technology license agreements

### **Licenses / Education**

- Bachelors of Arts - Economics, Stanford University