



## Eric Ouellette

### Qualifications Summary

Eric is a tech savvy and entrepreneurial accountant with over thirty years of experience working with private and public companies in product and service-based industries. A proficient change agent that pushes for finance departments to become value adding business partners, Eric promotes improving internal and external customer experiences through staff development, open collaboration, and workflow optimization.

### Professional History

Rent-A-Tire, L.P.	Controller	2016 – 2021
Zealot Networks	VP of Accounting & Reporting	2015 – 2016
Etonien, LLC	Accounting Manager	2011 – 2015
Cyclone Energy	Interim Chief Executive Officer	2009 – 2011
	Chief Financial Officer / COO	2008 – 2011
	Controller	2007 – 2008
Singer, Lewak, CPAs	Controller	2005 – 2007
Ikon Office Solutions	Co-Managing Partner	1997 – 2005
	Chief Financial Officer	1994 – 2005
	Senior Accountant/Controller	1992 – 1994

### Accomplishments

- Prepared consolidated monthly financials for 18 recently acquired companies.
- Renegotiated successful 5-year renewal of Federal request for proposal (RFP) for 24-hour transportation services.
- Maintained financial oversight and reporting functions for 114 retail store locations and 16 franchisees in sixteen states (100MM+ revenue).
- Reconciled 13 years of accounts payable resulting in an increase of over \$1M in net income.
- Reduced corporate overhead by 18% through strategic hiring, automation, and systems consolidation.
- Brought in by several private equity firms to manage financial and operational performance of recent acquisitions/portfolios.
- Managed multiple successful accounting systems conversions
- Favorability resolved a \$90M inventory transfer dispute
- Managed a 3 year earn out for sale of a company beating required earnings by 27%.

### Licenses / Education

- Bachelor of Business Administration and Finance Management, Central Washington University
- CPA Certification in process California expected January 2022.