



Joseph Stanik

Qualifications Summary

Joe has over seventeen years of management experience in food manufacturing, high-tech electronics manufacturing, industrial manufacturing, on-line and traditional retail, and merchandise services. His financial management background in accounting, financial reporting, strategic planning and budgeting, cash management, acquisitions and divestitures, and business system implementations have enabled companies to achieve high profitability results.

Professional History

Snohomish Valley Foods, LLC	Founder (part-time)	2017 - current
Shyft Advanced Manufacturing, LLC	President	2014 - 2016
Cashmere Molding, Inc	Vice President of Finance, Treasurer	2011 - 2014
Zetron, Inc.	Director of Process Innovation (Controller)	2007 - 2011
Bensussen Deutsch and Associates	Controller	2006 - 2007
Larry's Markets	Vice President of Finance	2005 - 2006
Stockpot, Inc.	Assistant Controller & Manager of Financial Analysis and Reporting	2001 - 2005
Drugstore.com	Senior Financial Analyst	2000 - 2001

Accomplishments

- Increased gross margin by 15% over a prior owner through strategic buying and improved inventory management.
- Re-designed sales order process, reducing cost by 32% representing a 9% increase to EBITDA.
- Rebuilt a finance team, reducing annualized related expenses by 10%.
- Led the successful implementation and completion of over 100 independent initiatives within a finance team, thereby improving employee retention as demonstrated by a 34% decrease in department turnover.
- Drove divestiture activities resulting in a 34% net return on asset investment.
- Drove a break-even business to 15% net income over two years by creating and implementing clear KPIs and by supporting leadership objectives including the introduction of the Theory of Constraints.
- Led business system implementations including Oracle, SAP, MS Dynamics, IQMS, and QuickBooks.
- Performed Treasury work including re-capitalization of debt and bank conversions. Treasury improvements supported doubled growth over several years.
- Acted as Lead M&A team member with on-site domestic and international experience.
- Creator of a metrics dashboard exemplified as a Campbell Soup Company "Best Practice".

Licenses / Education

- Master of Business Administration – DeVry University
- Bachelor of Business Administration - Finance, Washington State University
- Bachelor of Science – Psychology, Washington State University
- Six Sigma Black Belt