



Luis De La Garza, Jr.

Qualifications Summary

Experienced financial manager who enjoys new challenges and thinking outside the box to meet them. Skilled at helping companies develop policies and procedures to support accurate record keeping and financial reporting. Strong communication and leadership skills, a vital resource to management and owners. Trusted advisor on issues such as resource allocation, tax strategies, and the assumptions underlying budgets.

Professional History

Transgroup Global Logistics	Financial Services Director (Acting CFO of North America)	2015 – 2018
	Controller	2011 – 2015
Add3, LLC	Accounting Director/Consultant	2008 – 2011
EQUUS Group	Accounting Consultant	2004 – 2007

Accomplishments

- Worked extensively as the primary financial point of contact between banks, investment banks, private equity, and other stakeholders to accomplish buy/sell transaction with an EqV of \$310M.
- Secured a \$15M USD LOC for potential acquisitions and operating capital.
- Led and completed the acquisition of additional stations or increased positions in partially owned stations.
- Led the financial aspects of all marketing materials for buy/sell and bond issuance to raise \$165M subsequently used to buyout prior ownership.
- Developed and implemented policies and programs to guide the organization in maintaining and improving the profitability of a company with \$300M revenue and \$13M EBITDA.
- Led relationships with commercial bankers, hedge fund managers, investment bankers, and private equity managers to monitor trends leading to acquisition of other domestic stations.

Education and Certifications

- Bachelor of Science in Business Administration – Accounting, California State University Chico