



Priscilla L. Iglesias

Qualifications Summary

Senior financial and operational executive with over twenty years of experience. Relentless bottom-line driver with a career history of exceeding corporate goals by uncovering opportunities that drive aggressive growth, positive change, maximizing operations, and attaining a balanced and profitable fiscal performance. Dedicated to implementing best-in-class financial controls and automating systems to significantly improve accounting and operational functions.

Professional History

CFO Selections	Consultant	2018 – Current
The Peterson Company	Chief Financial Officer	2012 – 2018
SCS Refrigerated Services LLC	Chief Financial Officer	2009 – 2012
FBCPA Group	CPA	2007 – 2009
Rhodes & Associates, PLLC	Business Assurance Senior	2003 – 2007
Moss Adams LLP	Business Assurance Senior	2001 – 2003
Interpacific Resorts Corporation	Controller	1999 – 2001
Ernst & Young	Senior Auditor	1996 – 1999

Accomplishments

- While at The Peterson Company, rebuilt the accounting department, restructured financial reporting, and developed formalized systems of financial and operational controls.
- Generated positive cash flow from operations by establishing stringent credit policies and tighter controls over procurement and payables.
- Maximized utilization of the ERP system to reduce inefficiencies and manual work to produce accurately stated financial statements.
- Introduced key performance indicators (KPIs) to drive productivity and measure company and employee performance.
- Managed the turnaround and sale of SCS Refrigerated Services to Lineage Logistics, LLC – the 2nd largest operator in the sector, producing a compelling return to investors. Posted sales and margin gains of 15% and 400 bps, respectively, in the year prior to sale.
- Negotiation of a 25% reduction in principal debt, waivers, and forbearance terms, avoiding bankruptcy.
- Performed and supervised various attestation services, including audits, reviews, and compilations for a variety of industries including hospitality, construction, manufacturing and distribution, not-for-profit, seafood and agricultural, retail, and other small business clients.

Education and Certifications

- Bachelor of Science in Business Administration – Accounting, University of Guam
- Certified Public Accountant, State of Washington
- Certified Fraud Examiner
- Chartered Global Management Accountant