



Robin Wang

Qualifications Summary

Robin has over 15 years of executive level finance, administration, and operations management experience in for-profit and nonprofit organizations. He is adept at implementing policies and processes to improve efficacy, scale operations, and mitigate risk. Skillful in relating details with big picture overviews for key stakeholders with accurate, timely, and understandable reports and forecasts, he thrives at developing, with an equity lens, creative financial and operational solutions that further the sustainability and impact of mission-driven organizations.

Professional History

Vibrant Future LLC	Founder & Principal	2014 – 2020
Ascent Funding	Executive Director	2015 – 2020
Portland Fruit Tree Project	Interim Executive Director	2014
ReDirect Guide	Co-Owner & President	2003 – 2014
Dalet Digital Media	Director of Marketing / Product Manager	1998 – 2002
KPMG Consulting	Manager / Senior Consultant	1997 – 1998
Netcast.com	Director of Media Distribution	1996 – 1997
New York University	Adjunct Professor	1994 – 1997
Lucent Technologies / Bell Labs	Marketing Manager / Member of Technical Staff	1988 – 1996

Accomplishments

- Managed the origination, underwriting, closing, servicing, and risk mitigation of a \$3M community development loan fund that supported BIPOC- and women-owned businesses.
- Purchased and sold ownership interest in a privately held business.
- Grew a self-funded business into a \$1.2M company with 20+ employees in three markets.
- Engaged with board for multi-year financial, capital, budget, and strategic planning and forecasting.
- Secured \$1M+ in a capital campaign consisting of equity (grants), senior, and subordinated debt.
- Negotiated \$2M+ in loan forbearances and workouts with creditors and debtors.
- Initiated and completed a nonprofit M&A transaction with funder consent.
- Planned and developed policies, controls, and procedures for migration to a digital treasury platform.
- Developed business financial literacy and capital advisory programs that benefitted 500+ businesses.
- Increased staff productivity 5-fold by integrating accounting, CRM, and asset management systems.
- Served as the reporting and compliance liaison for audits, tax, rating agencies, US Treasury and funders.
- Served on multiple board and public committees including the Portland Clean Energy Fund grant committee, Council for Economic and Racial Equity at Prosper Portland, and Portland Fruit Tree Project.

Licenses / Education

- Executive Education Program - Darden School of Business, University of Virginia
- Master of Science, Electrical Engineering - Columbia University
- Bachelor of Science, Electrical Engineering - Carnegie Mellon University