



Stanley M Prince

Qualifications Summary

Executive leader with 25 years of success solving pivotal operations, procurement, and distribution challenges. Experienced in supply chain operations, contract negotiations, and bringing a financial and fiscal perspective in operational organizations. Exceptional people leader, able to maintain strong team motivation levels under heavy workloads and stressful conditions. Recognized for rare combination of strategic, analytical, and interpersonal skills—and the ability to influence both directly and indirectly to drive meaningful change

Professional History

CFO Selections	Consultant	2024 – Present
Amazon	Director Technology Sourcing and Supply Chain	2014 – 2021
AIM Consulting	Director of Client Services	2013 – 2014
Microsoft	Sr. Director Global Supply Chain	2009 – 2013
	Director Operations and Business Management	1998 – 2009
Vanstar	Director of Operations	1996 – 1998
Videodiscovery	Chief Financial Officer	1993 – 1996
Earth Consultants	Controller	1989 – 1993

Accomplishments

- Overhauled data center purchasing and cost distribution model that tied investment to growth.
- Developed a suite of financial reporting and tracking processes to drive efficiencies across 100+ internal teams that utilized cloud services.
- Created, presented, and won a division-wide COGS reduction initiative, delivering \$100M in savings across multiple teams.
- Improved operating margins by focusing on the delivery channel to identify and deliver new revenue streams.
- In response to a single source risk, created an authentication token used by all Amazon employees to provide secure access to the intranet. Created and sold the concept and partnered with hardware development team to create.
- Expanded the sourcing and supply chain team to all internal technology contracts, purchases, and supply chain globally valued at \$1B+ annually.
- Drove negotiation of multi-million-dollar deals for power generation equipment and professional service contracts in the construction of Data Centers.

Licenses / Education

- BA Degree, Business Administration (Accounting Concentration) | University of Washington