



Stanislav Zinkov

Qualifications Summary

Stanislav is a multi-disciplined senior executive with extensive experience working with and providing leadership to scalable, growth-oriented companies. In his past roles, Stanislav demonstrated the ability to tackle challenging business situations, delivered value-added customer experience, reinvented accounting processes and infrastructures, and directed all functions of an international accounting department. He is passionate about developing team spirit with a growth mindset and is valued for his ability simplify complicated data to drive efficiency and effectiveness.

Professional History

Proactive Health	Co-Founder & CFO	2015-Present
EchoNous, Inc.	CFO	2017-2018
Financial Clarity Consulting	Founder	2013-2019
Float Seattle	Part-time CFO	2015-2017
Tangelo Health	Part-time CFO	2013-2016
Premier Periodontics	Part-time CFO	2015-2016
NWCF	Part-time CFO	2014-2016
Bonsai Media Group	Business Development Manager	2012-2014
EF&L, LLC	General Manager	2005-2010
Menopace, Inc.	Finance Manager	2003-2004
Morgan Stanley	Financial Advisor	2002-2003

Accomplishments

- Successfully helped Proactive Health break even in its first year of operations.
- While with EchoNous, completed Series B \$35M raise (private equity).
- Oversaw a portfolio of four companies (three private, one public), including locations in the U.S., Japan and Australia.
- Directed all functions of an international accounting department.
- Assisted in growing revenue by 800% YOY while with EchoNous.
- Successfully implemented the NetSuite ERP system.
- Mentor to Stanford Graduate School of Business Executive Education Program.
- As a consultant, successfully partnered with CEO's advising on financial aspects of growth.
- Managed all external relationships including banking, legal, investments, audit and tax, and insurance.

Education/Certifications

- MBA, Western Washington University
- Bachelor of Arts in finance, Western Washington University