



Steve Szirmai

Qualifications Summary

Strategic finance executive with experience building multiple business units from the ground up through to maturity. Capable of handling business transformations, navigating complex M&A transactions, and bringing a new level of financial and operational excellence and transparency into play. Strategic management, operations, international business development, business analytics, and financial modelling expertise. Exceptional team building and mentoring skills as team leader, as well as cultural intelligence.

Professional History

Strategic Finance Partners	CFO/COO Consultant & Business Owner	2009 – Present
Merit Harbor Group	CFO/COO Consultant & Business Owner	2014 – 2016
Microsoft Corporation	Director of Worldwide Operations - Microsoft Financing	2005 – 2009
Boullioun Aviation Services, Inc. (WestLB subsidiary)	Senior Vice President, Finance & Treasurer	2002 – 2005
WestAM, WestLB Asset Management	CFO, Director of North American Operations	1999 – 2002
WestLB	CFO, COO, Director of Operations – International Bank Subsidiaries	1994 – 1999
HSBC	Global ERP & Financial Control	1991 – 1994
	Division Financial Controller	1988 – 1991
Chase Manhattan Bank	Division Financial Controller	1985 – 1988
	Institutional Money Market Sales	1984 – 1985

Accomplishments

- Wrote, built, and executed operations strategy for Microsoft Financing, including detailed geographical expansion strategy, as well as the IT strategy. Subsequently implemented strategy and built global vendor finance business operations to grow annual origination capacity by 300%, from US \$400M to \$1.2B+, within first 24 months.
- While at WestAM/WestLB Asset Management in Germany, built the finance and accounting functions for 3 US subsidiary companies from scratch, including internal and external financial reporting, external-audit interface, treasury and cash management functions, budgeting, financial control, and local financial/MIS reporting, plus SOX controls.
- Drove business expansion into new countries such as Germany, UK, Australia, New Zealand, France, Italy, Switzerland, Korea, Japan, and Brazil. Selected, on-boarded, and managed new back office vendors to expand business internationally.
- Responsible for financial aspects of the sale of Boullioun Aviation Services, including interfacing with investment bankers for financial aspects of information memorandum, financial and tax aspects of Purchase and Sale Agreement.

Education and Certifications

- Bachelor of Arts in Business Administration and Economics, Canisius College
- Master of Business Administration - Finance, University of Rochester
- Certificate in Advanced Accounting, University of Washington
- Fluent in German and Hungarian