



Steve Szirmai

Qualifications Summary

Strategic finance executive with experience building multiple business units from the ground up through to maturity. Capable of handling business transformations, navigating complex M&A transactions, and bringing a new level of financial and operational excellence and transparency into play. Strategic management, operations, international business development, business valuation and analytics, bank fund raising, and financial modelling expertise. Worked with Venture Capital funded, as well as Private Equity owned firms. Exceptional team building and mentoring skills as team leader, as well as cultural intelligence.

Professional History

CFO Selections	CFO Consultant	2018 – Present
Merit Harbor Group	CFO/COO Consultant	2014 – 2016
Microsoft Corporation	Director of Worldwide Operations - Microsoft Financing	2005 – 2009
Boullioun Aviation Services, Inc. (WestLB subsidiary)	Senior Vice President, Finance & Treasurer	2002 – 2005
WestAM - WestLB Asset Management	COO, CFO, Director of North American Operations	1999 – 2002
WestLB	COO, CFO, Director of Operations – International Bank Subsidiaries	1994 – 1999
HSBC	Global ERP & Division Financial Control	1991 – 1994
	Division Financial Controller	1988 – 1991
Chase Manhattan Bank	Division Financial Controller	1985 – 1988
	Institutional Money Market Sales	1984 – 1985

Accomplishments

- With CFO Selections - Steve has had over 25 engagements ranging from special projects to clean up financials; ongoing CFO support; prepare client firms for sale; prepare firms for acquisition, as well as executing M&A transactions; fund raising for firms through banking contacts; Private Equity and VC.
 - Firms ranged in industries from technology, new business start-up, professional services firms (consulting), sales and distribution firms, insurance, solar, automotive dealerships, among others.
- Prior to working with CFO Selections, Steve worked with:
 - Microsoft - Wrote, built, and executed operations strategy for Microsoft Financing, built global vendor finance business operations to grow annual origination capacity by 300%, from US \$400M to \$1.2B+, within first 24 months. Drove business expansion into new international markets.
 - WestLB– German bank - Asset Management, Aircraft Leasing, international Banking subsidiaries - Roles including internal and external financial reporting, external audit interface, treasury and cash management functions, budgeting, financial control, and local financial reporting, plus SOX controls. Execution of two M&A transactions acquiring added asset management firms.

Education and Certifications

- Bachelor of Arts in Business Administration and Economics, Canisius University
- Master of Business Administration - Finance, University of Rochester
- Certificate in Advanced Accounting, University of Washington
- Multi-lingual - Fluent in German and Hungarian, intermediate-level Spanish