



## Timothy E Maierhofer

### Qualifications Summary

Executive Leader with deep levels of experience scaling small to medium sized businesses. An advisor who brings versatility in Finance, Systems, Operations, and Continuous Improvement with 30 years of experience in manufacturing and building materials.

### Professional History

CFO Selections	Consultant	2026 – Present
Alpen High Performance Products	Chief Operating Officer	2021 – 2026
Sashco	Chief Financial and Operations Officer	2015 – 2021
Trebol Soccer Club – Non-Profit	Chief Financial Officer	2009 – 2014
	Treasurer/Board of Directors	
Metalwest/O’Neal Flat Rolled Metals	Vice President Operations	2013 – 2015
Metalwest/O’Neal Flat Rolled Metals	Director of Lean Integration	2006 – 2013
Metalwest Specialty Products	General Manager	2002 – 2006
Metalwest	Director of Systems & Strategic Ops	1997 – 2002
National Network of Estate Planning Attorneys	CFO/Controller	1993 – 1997
Ernst and Young	Audit Senior	1990 – 1993

### Accomplishments

- Increased EBITDA from \$1,500,000 (5%) to over \$10,000,000 (17.5%)
- Led design and deployment of a \$12,000,000 Department of Energy Grant
- Decreased Cash Conversion Cycle from 93 to 69 days
- Led Business Process Re-Engineering in preparation of ERP implementation
- Led design and deployment of Oracle based ERP implementation, over 5 states, in 9 months
- Led design and deployment of an Activity Based Costing system
- Developed KPI and Reporting Systems with Data Warehouse and PowerBI reporting layers
- Led scale-up in Operations
  - \$8,000,000 ⇒ \$35,000,000
  - \$30,000,000 ⇒ \$58,000,000
  - \$3,600,000 ⇒ \$14,500,000
  - \$70,000,000 ⇒ \$350,000,000
  - \$600,000 ⇒ \$12,000,000

### Licenses / Education

- M.B.A. - Finance and Accounting
- B.A. – Finance and Economics
- Lean Manufacturing Certified