CFO SELECTIONS

Tim ONeil

Qualifications Summary

Senior executive with over twenty years of financial and operational leadership experience within both venture capital and private equity backed businesses, as well as public companies. Able to deliver bottom-line results and investor returns in high-growth settings as well as turnaround environments. Proven talent for building streamlined, results-oriented finance and operations organizations and successfully managing all investor, regulatory, board, and banking relationships.

Professional History

ONeil Professional Services LLC	Consulting CFO	2017 – 2019
DataSphere Technologies, Inc.	CFO/COO, Board Member	2007 – 2019
LOUD Technologies, Inc.	CFO	2003 – 2007
Trendwest Resorts, Inc.	CFO	1999 – 2003
Bank One Corp.	VP Corporate Banking	1989 – 1998

Accomplishments

- Sold DataSphere in two simultaneous transactions to two public companies after recasting prior periods and future projections as two separate businesses.
- Together with CEO, built DataSphere, VC backed business, from concept to 400 employees in multiple locations, involved in all aspects of business building.
- Turned around money losing, Private Equity backed, business at LOUD Tech by restructuring international business units, offshoring manufacturing, and discontinuing unprofitable operations, reducing revenue by 50% and returning to profitability.
- Purchased and integrated two companies with private equity owner at LOUD Tech
- Trendwest (rapidly growing, highly profitable, international, public company, with complex financial structure), led the sale of the business for $1 billion, then led integration with buyer, Cendant, for following year.
- Purchased then sold Suncadia resort for Trendwest, the initial developer of the resort.
- Direct P&L ownership of three separate business units including: an online marketplace for land sales; a custom loudspeaker manufacturing operation; a musical equipment wholesaler with 20,000 SKUs.
- Raised $30 Million of Venture Capital Equity in rive transactions; $150 million in three separate highly leveraged acquisition driven financings with different bank syndicates; six non-recourse asset backed financings totaling $750 Million; created new class of asset backed security rated by Fitch and S&P.

Education and Certifications

- MBA - University of Detroit
- Bachelor of Science in Business Admin – John Carroll University Cleveland Ohio