



Thomas S. McDowell

Qualifications Summary

Tom is a dynamic, results-driven professional with almost 40 years of experience managing all aspects of accounting, financial reporting, and mergers and acquisitions for both established and start-up companies. His ability to skillfully analyze sales and production activities and implement best practices drives positive change. He is adept at fostering long-term relationships with clients, banks, and equity partners, and dedicated to ensuring customer satisfaction. Tom's expertise encompasses strategic planning, project management, contract negotiation, and expense control.

Professional History

Pineapple Hospitality Company	Corporate Controller	2016 - 2020
CFO Selections	Consultant	2007 - 2016
Windswept Capital LLC	Executive Vice President & CFO	1996 - 2007
Olympic Capital Partners LLC	Director of Mergers and Acquisitions	1994 - 1996
Security Management Inc.	Director of Accounting	1993 - 1994
Orion Television Inc.	Assistant Controller	1987 - 1992
Twentieth Century Fox Film Corp.	Director of Financial Reporting	1984 - 1987
Arthur Young & Co.	Senior Accountant	1982 - 1984

Accomplishments

- Played a key role for over 12 years in building Windswept Capital LLC into becoming a leading middle market M&A firm in the Puget Sound. Completed transactions whose cumulative value totaled over \$600 million. Spearheaded the design and development of a proprietary database of national private equity acquirers. Established company policies and procedures for all phases of project management. Designed a company template for offering memorandums, which has been widely complimented by the private equity community as superb. Invited to speak at multiple training and continuing education seminars.
- Contributed to the start-up of Olympic Capital Partners and directed all aspects of operations, including project management and financial analysis for all client assignments. Developed a business valuation model and designed and implemented financial management controls, and a client financial analysis model. Guided the firm in obtaining securities licensing and complying with regulations.
- Hired to create function in a dysfunctional accounting department. Reduced the duration to complete month end financial statements by 70% while simultaneously reducing Accounting headcount by 40%.
- Designed a continuous process improvement program for Security Management Inc.'s accounting department while reducing headcount by 18% and boosting the customer satisfaction rating by 25%. Managed project accounting, including supervising 24 project accountants. Streamlined monthly reporting activities, which expedited customer reporting by three days.
- Achieved a 20% reduction in departmental overhead by implementing staff reassignments for Orion Television. Developed multi-year business plans, forecasted capital expenditures, and created divisional operating budgets. Hired and supervised 5 financial analysts and oversaw 15 freelance production accountants responsible for \$100M+ in annual television production budgets.

Licenses / Education

- Bachelor of Science in Business Administration and Accounting, University of Southern California
- Licensed CPA (inactive), State of California
- Licensed Real Estate Broker, State of Washington