



Hamilton “Tonny” Oswald

Qualifications Summary

Outcome-driven finance executive with over twenty years of leadership experience developing and executing actionable strategies for right-sizing operations, accelerating growth, driving down costs, and maximizing EBITDA within high-growth, turnaround, and startup environments. Dynamic cross-functional leader, collaborator, and executive advisor, with a strong “business partnering” mindset, who instills shared vision and purpose in alignment with robust business goals. Expert at analyzing corporate challenges, identifying deficiencies and opportunities, and implementing corrective actions integrating people, processes, and technology for driving continuous improvements and positive organizational change.

Professional History

MediaNet Inc.	Senior Vice President of Finance	2016 – 2018
360Networks Corp.	Chief Financial Officer	2011 – 2015
	Vice President of Finance	2005 – 2011
Career Choices Inc.	Chief Financial Officer	2001 – 2004
	CFO – Eton Technical College & Ashmead College	2001 – 2004
Premera Blue Cross	Director of Investigations & Recovery	1998 – 2000
ERA Care Inc. (ERA Living)	Chief Financial Officer	1990 – 1998
	Controller	1989 – 1990

Accomplishments

- Developed, maintained and presented monthly Board financial reporting package and formalized budgeting models and tools.
- Developed and maintained consolidated cash management strategy, models, and tools that eliminated corporate borrowing and facilitated positive cash flow.
- Led transition of sales pipeline reporting and integration into rolling forecast resulting in greater transparency and integrity.
- Served as a key player in the profitable divestiture and dissolution of company assets, after contributing to an increase in shareholder value from \$50M to \$475M and sales growth from \$49M to \$92M during tenure.
- Developed effective internal controls, processes and financial reporting that facilitated external audits in three industries.
- Led transition of three years of detailed GL and AP transactions, across nine entities, from JDE to Great Plains; resulted in reduced headcount, a simplified financial close, and annual cost savings of \$300,000.
- Led financial reorganization effort and helped establish an improved cost structure that resulted in a 53% increase in revenue and a 74% increase in EBIDTA.
- Developed and implemented operational KPI's and enhanced financial reporting tools that were indispensable to the company's organic growth of two campuses, financed exclusively by internal cash flow.

Education and Certifications

- Bachelor of Arts in Economics, University of Washington
- Master of Business Administration in Finance - Accounting Certificate, Seattle University