

# **Trent S. Sutton**

## **Qualifications Summary**

Served as CFO, COO, President, and Founder of organizations during rapid growth from start-up to \$30M+ in revenue. Trent brings the discipline of a financial background with more than 30 years of experience, and a passion for creating environments that enable the entire team to thrive.

### **Professional History**

CFO Selections	Consultant	2024 - Present
SharedExecs	Fractional CFO	2015 - 2024
Peace Botanical Ltd	Founder (Herbal Remedy Research)	2022 - 2023
Quintess Luxury Vacation Club	CFO/SVP M&A/President	2004 - 2014

#### Accomplishments

- Established Financial Infrastructure and Ran Day-to-Day Financial Operations: Built and managed functional and supportive accounting and finance teams.
- **Raised Capital in Excess of \$300M**: Built financial models, supported company valuations, generated SEC offering documents, and led fund-raising efforts.
- **Tax Creativity**: Developed a highly tax-efficient investment vehicle that resulted in a \$210M equity commitment.
- **Established New Operating Organizations:** Cultivated a corporate culture of hard work, fun, productivity, cooperation, teamwork, and service excellence.
- Focused on Profitability: More than doubled margin per member nightly stay while attaining member satisfaction ratings above 93%.
- Led Operations: Brought together teams from around the world into functional, productive work environments, while developing promising team members into strong long-term leaders.
- **Outward Facing Communications:** Supported CEO by successfully managing Investor Relations and Board Member communications.

#### **Licenses / Education**

- Master of Business Administration, University of Colorado
- Bachelor of Science in Business Administration, major Accounting, Michigan State University