



## Amy Smith

### Qualifications Summary

Amy has over 20 years of experience combining compliance and controls with financial statements and metrics, then adding a sense of perspective to reveal trends and deliver value-added results. With a consultative approach to service, Amy's pragmatic business insights and the flexibility to pivot as needed have improved results by applying collaborative solutions engaging people, processes and systems in industries including manufacturing, real estate, transportation, public sector and non-profits.

### Professional History

CFO Selections	Consultant	2021 – Current
Cardmetrics / EaaSy	Director/CFO	2018 – 2021
Conagra Brands	Manager, Finance	2000 – 2017
Applied Precision, Inc.	Controller	1999 – 2000
Aureus Group	Recruiting Manager	1997 – 1999
Deloitte	Audit Manager	1989 – 1996

### Accomplishments

- Successfully advised and directed \$300M company on a third attempt at an accounting conversion project with legacy integrations and multiple third parties. Kick-off to go-live milestones completed in six months and stabilization occurred four months thereafter.
- Directed data gathering, proforma creation and due diligence for \$2M-\$300M companies' valuations and PE/VC investments.
- Streamlined processes to reduce staffing budget by 25% through attrition and redeployment.
- Collaborated with HR, IT, and M&A teams in transformative shared services for \$2B and \$6B national CPG manufacturing acquisitions, a joint venture with the largest private company in the US, a \$1B division spin-off, and transition services agreements for five divestitures.
- Developed procedures and reporting with vendor partner, resulting in \$25M audit recoveries.
- Implemented lost discounts process resulting in reduction from 14% to 4% in six months.
- Partnered with Procurement team to implement supply chain financing integration and analytics, extending working capital by five days on \$8B spend.
- Created policies for supplier data governance, payment authorization, business travel and expense, and purchasing card usage, in conjunction with accountability for systems and software conversions, such as SAP, Kofax, Oracle Transportation Management, and Concur.
- Managed 100+ individual entity audit reports annually for public and private sector clients.

### Licenses / Education

- Bachelor of Science – Accounting, University of Nebraska, Omaha