



## Thomas Rieke

### Qualifications Summary

Tom has progressive experience as CFO, COO, and CEO over his 30+ year career, primarily in the manufacturing/distribution industry. An innovative thinker, Tom can provide hands-on review of operational and financial data, identify opportunities to improve both revenue and profit, and implement the changes to achieve real results.

### Professional History

CFO Selections	Consultant	2016 – Present
TWR Consulting LLC	Principal and Owner	2015 – Present
Surteco SE Americas, Plastic Division	CEO	2006 – 2014
Doellken Woodtape Inc.	CEO Wood Products Division	2004 – 2006
	Exec VP Finance and Operations	1996 – 2003
BLP Group PLC	Group CFO	1992 – 1996
Woodtape Inc	CFO	1986 – 1992
Laventhol & Horwath CPA's	Senior Audit Manager	1978 – 1986

### Accomplishments

- While at Surteco, led the acquisition and successful integration of a major competitor. Handled all aspects of the acquisition including negotiations, financial and legal due diligence, personnel and strategic options. Led post-acquisition integration of financial and management reporting as well as commercial integration of brands and production facilities.
- While at Doellken, led the assignment to find buyer for a Division. Conceived and executed plan to spin off Wood Products Division to a separate entity. Successfully sold Wood Division for \$9M and profit nearing \$1M. Identified and worked with potential buyers including negotiations, due diligence, and identifying strategic opportunities for buyers.
- While at BLP UK, had oversight for all subsidiaries and direct responsibility for UK operating Company in accounting, financial and operational controls, IT, administration, and management information reporting. Oversaw turn-around in UK operations from loss of £2M to profit of £2M. Established strong analysis and controls with operations management which resulted in significantly improved costs in labor and materials. Analyzed and recommended site consolidation to reduce costs and established analysis and controls for sales management with resulted in sales increases and transparency.
- While at Woodtape Inc. was participant in sale of company to BLP Group generating multi-million dollar proceeds to shareholder. Key manager in acquisitions in new companies in Tennessee and Virginia, and directly responsible for finance, accounting, financial reporting, operational controls, IT and administration in US and Canadian sites.
- Also at Surteco, managed successful restructure from "Great Recession." Implemented cost savings to align with new, lower sale levels including key process changes, shutting down a plant, and integrating production ranges into a single plant.

### Licenses / Education

- Bachelor of Arts – Business, Accounting Concentration, University of Washington