

GREG AREND



QUALIFICATIONS SUMMARY

Inclusive executive with over 30 years' experience in growing consumer packaged goods, manufacturing, and service businesses. Collaboratively engages in all aspects of the business including financial planning, accounting, cost accounting, IT, HR, operations, sales, and environmental and social governance. Specializes in coordinating cross-functional teams to develop analysis and metrics to drive profits and shareholder value while building a culture of belonging. Experienced in the due diligence process for both the buy and sell side of mergers and acquisitions as well as bank refinancing, covenant reporting, and banking relationships.

PROFESSIONAL HISTORY

CFO Selections	Consultant	2024 - Present
Oberto's Snacks, Inc	CFO	2023 - 2024
Premium Brands Holdings Company	Business Development-Acquisition	2021 - 2023
Partner's Crackers	Consulting General Manager	2019 - 2021
Isernio's Sausage Company	Controller	2011 - 2019
Stock Yards Meat Packing Company	VP of Finance	2008 - 2011
Northwest Protective Services	Group Controller	2007 - 2008
King's Command Foods	CFO, VP Finance, Secretary/Treas	2000 - 2007
Fletcher's Fine Foods	US Controller, Treasurer/Director	1996 - 2000
TPA of Washington-United Healthcare	Controller	1992 - 1996

ACCOMPLISHMENTS

- Worked closely with Oberto's CEO and entire senior management team to drive a 100% EBITDA improvement in Q1 2023 versus prior year while still meeting ESG targets.
- Lead Premium Brands acquisition of King's Command Ohio in June 2022.
- While at Isernio's Sausage Company, helped drive a 300% EBITDA improvement by creating a customer profitability report to better align pricing and promotional spending. Also led the due diligence process for the sale to Premium Brands.
- While at Stock Yards Meat Packing, collaboratively developed detailed financial reports, providing dynamic forecasting, trending, and analysis tools integral to company's short and long-term strategic business plans which helped achieve targeted budgets .
- At Northwest Protective Security Guard Company, streamlined financial reporting cutting the month-end closing cycle in half .
- At King's Command negotiated \$150M in grants and incentives for plant expansion.

LICENSES & EDUCATION

- Bachelor of Arts, Business Administration – Accounting, University of Washington