

KARLA GULKE



QUALIFICATIONS SUMMARY

Karla is a skilled financial manager with an entrepreneurial mindset. With a background in both public and management accounting, she has a broad experience set in a wide variety of industries and can quickly identify opportunities for improved processes, often by either implementing new technology solutions or adding functionality through existing systems. She has a knack for identifying pain points and offers workable solutions that can be implemented with minimal disruption.

PROFESSIONAL HISTORY

CFO Selections	Consultant	2022 – Present
Lautenbach Recycling	Controller	2018–2022
Team Corporation, Inc.	Controller	2013–2018
Cascade Ag Services, Inc.	Controller	2010–2013
Hilsinger & Company, P.S.	CPA	2008–2009
Karla J. Gulke, C.P.A.	CPA/Owner	2000–2008

ACCOMPLISHMENTS

- Implemented Infor SyteLine manufacturing software including historical data conversion for \$17M company with no downtime and no reduction in revenues
- Reduced timeline for reporting financial results from 30 days to 4 days while simultaneously increasing reporting frequency from quarterly to monthly
- Utilized existing personnel to build cross-departmental teams to resolve accounting, inventory, cultural and communication issues. Reduced administrative staff from 8 to 6 while revenues grew from \$10 million to \$15 million
- Implemented multi-location inventory tracking for \$14 Million inventory while reducing reporting period for inventory status from 45 days to next day
- Implemented customer discount analysis procedure to identify and recapture \$360,000 of discounts taken in error
- Introduced Bills of Manufacturing and successfully trained accounting, sales, engineering and shop floor personnel on their use
- Instituted physical controls over equipment and supplies, resulting in reduced repair and replacement costs of \$25,000 annually

LICENSES & EDUCATION

- Bachelor of Arts in Business/Accounting Concentration – University of Washington