

## QUALIFICATIONS SUMMARY

Senior executive with extensive operational and financial leadership experience across diverse industries, from startup ventures to enterprises with over \$800 million in revenue. Proven ability to scale businesses, increase value, and implement disciplined financial and operational strategies. Recognized as a collaborative leader who drives results through innovation, strategic planning, and cross-functional teamwork.

## PROFESSIONAL HISTORY

|                              |               |                |
|------------------------------|---------------|----------------|
| CFO Selections               | Consultant    | 2025 – Present |
| Key Mechanical               | CFO           | 2022 – 2025    |
| Nelson Electric              | Controller    | 2020 – 2022    |
| Scott Coatings               | CFO / COO     | 2015 – 2020    |
| JR Hayes Corporation         | CFO           | 2011 – 2014    |
| NorthPoint & Associates      | Owner         | 2002 – 2011    |
| Skanska                      | Controller    | 2000 – 2002    |
| Columbia Pacific Contractors | VP of Finance | 1998 – 2000    |
| Abbott Construction          | VP of Finance | 1988 – 1998    |

## ACCOMPLISHMENTS

- Served on the Executive Committees, contributing to strategic decision-making on key company initiatives and high-impact projects.
- Built processes to grow a company from \$70M to \$113M in 3 years.
- Managed multimillion-dollar budget with full P&L responsibility. Designed and implemented robust financial policies and internal controls to support scalability.
- Directed Accounting, HR, and Fleet operations, ensuring alignment with long-term strategic goals.
- Led enterprise-level budgeting, financial modeling, and KPI analysis to guide executive decisions.
- Cultivated and maintained strong relationships with banking and bonding institutions.
- Managed a \$30M Home Building division which was an award-winning community.
- Provided leadership in reviewing sales contracts, coordination with building contractors and landowners to sell 220 homes.
- Provided financial modeling, budgeting, forecasting and bookkeeping services for mechanical, real estate development, property management, retail, supply chain and insurance companies.

## LICENSES & EDUCATION

- Bachelor of Art – Accounting, Seattle Pacific University
- Construction Financial Management Association – Past President of Puget Sound Chapter