

RAPHAEL IRVING



QUALIFICATIONS SUMMARY

Seasoned financial professional and CFO well versed in reporting, budgeting, record keeping and corporate fundraising across diverse industries. Adept at aligning business strategies with civic engagement opportunities as well as developing programs that support the goals and initiatives of the organization. Experience working in complex multi-site Federally Qualified Health Centers (FQHC), non-profit, and for-profit organizations. Proven ability and experience managing government contracts and grants. Analyzes impact of various financial matters through forecasting and assessing risk.

PROFESSIONAL HISTORY

CFO Selections	Consultant	2024 – Present
Outside In (FQHC)	Chief Financial Officer	2022 – 2024
RGI Accounting, Inc.	Accountant & Tax Consultant	2010 – 2022
Watts Healthcare Corporation (FQHC)	Chairman of the Board & Finance	2012 – 2021
Biomat USA (Blood Plasma)	Senior Accountant (Medical)	2008 – 2009
Greater New Bethel Baptist Church	Senior Accountant (Non-Profit)	2005 – 2008
Sandra Marsh Management	Senior Accountant (Entertainment)	2002 – 2005
Gudvi, Chapnick & Oppenheim	Account Manager (Business Mgmt)	2000 – 2001

ACCOMPLISHMENTS

- Assisted in negotiating the 2023 Collective Bargaining Agreement (CBA) with Organization's Union, and in collaboration with company leadership, and adjusting productivity goals, created a budget that wiped out a projected \$2.5M deficit and achieved a surplus.
- Positioned company to increase its reimbursement rate per encounter by 35% beginning July 1, 2024.
- Revamped the company's credit card program and increased the credit line from \$100K to \$250K.
- Created Month-End and Year-End Check Lists to strengthen Internal Control over Financial Reporting.
- Assisted clients in establishing new Corporations, Non-Profits, and LLC's.
- Successfully represented clients in Internal Revenue Service (IRS) and Franchise Tax Board audits.
- Connected the organization to various funding opportunities including a billion-dollar partner.
- Chairman of the Board of Directors of FQHC with a \$38M Annual Budget; Responsible for creating the committee to develop and complete a 3-year strategic plan, press releases and other marketing communications for media, updating corporate bylaws, annual CEO evaluation, and budget approval; Supported improvement in the revenue accounting process which led to an increase in surplus from \$2M to \$3M in the 2016 Fiscal Year.

LICENSES & EDUCATION

- California State University Dominguez Hills – Bachelor of Science Degree (Accounting)
- University of Southern California – Financial Literacy Institute (Certificated Program)
- Faith International University & Seminary – Master of Divinity Degree
- Faith International University & Seminary – Master of Theological Studies
- Loyola Law School / Center for Conflict Resolution – Mediation Training (Certificated Program)
- National Association of Community Health Centers (NACHC) – Board Governance Certification