

TOM BRINEGAR



QUALIFICATIONS SUMMARY

Tom brings over 30 years' experience as a financial executive in the technology industry. His knowledge includes an entrepreneurial foundation, strategic growth, relationship building, cross- functional communication and collaboration. In his most recent role as CFO at PEAK Resources, Inc., Tom helped grow the business from less than \$1M in revenue to over \$60M and fundamentally supported a successful strategic acquisition of the business.

PROFESSIONAL HISTORY

CFO Selections	Consultant	2024 – Present
PEAK Resources, Inc.	Vice President & CFO	1994 – 2024
Capital Associates International, Inc.	Assistant Vice President – Lease Acquisition	1987 – 1993

ACCOMPLISHMENTS

- Successful sale of PEAK Resources, Inc. to ePlus Technology, Inc. (traded as PLUS on the US Nasdaq) including essential due diligence and key negotiations.
- Worked closely with PEAK's CEO on growth strategies that resulted in significant long-term growth.
- Secured and negotiated a \$12M line of credit facility with Wells Fargo Capital Finance and maintained a long-term relationship.
- Provided essential HR oversight resulting in employee headcount growth and impressive employee retention.
- Integral to PEAK's public recognition including the Colorado Civic 50 for 3 consecutive years (2020-2022), the DBJ 2019 Small Business of the Year, Inc., 5000 Fastest Growing Companies List for 4 consecutive years in a row (2013-2016), the 2016 CRN Triple Crown Award, and the 2013 Colorado Companies to Watch.
- Negotiated favorable payment terms with PEAK's two master distributors: Arrow Electronics and TD Synnex. These terms improved cash flow and PEAK was consistently able to hold a strong cash position.
- Negotiated aggressive incentive programs with Arrow and TD Synnex that had a significant positive impact on gross profit.
- Primarily engaged in several ERP implementations (Microsoft Dynamics GP and ConnectWise).
- At Capital Associates International, was part of a team that closed over \$350M in public and private lease syndications.

LICENSES & EDUCATION

- B.S. Finance – University of Colorado, Boulder