

TOM NEARY



QUALIFICATIONS SUMMARY

CFO/COO with decades of experience in multi-billion dollar publicly traded entities as well as rapidly growing privately-held companies. A skilled communicator and manager with demonstrated success in fundraising, strategic planning, mergers and acquisitions, partner marketing, international business development, SEC reporting, accounting, operations, tax, treasury, human resources, and IT. Possesses a Masters degree, a CPA certificate (inactive), and broad segment experience including technology, biotechnology, intellectual property, space and aerospace, consumer goods and construction services.

PROFESSIONAL HISTORY

CFO Selections	Consultant	2023 – Current
SEngine Precision Medicine, Inc.	Chief Financial & Administrative Officer	2019 – 2022
Spaceflight Industries, Inc.	Chief Financial Officer	2014 – 2018
Pendrell Corporation	Chief Financial Officer	2011 – 2013
Coast Crane, Inc.	Chief Financial Officer and Chief Operating Officer	2009 – 2011
CFO Selections	Chief Financial Officer Consultant	2007 – 2009
MarketRange Corporation	Chief Financial Officer	2005 – 2007
Microsoft Corporation	Senior Director	1992 – 2005

ACCOMPLISHMENTS

- While at Spaceflight Industries, Tom managed rapid growth (>100% Revenue CAGR) and increasing complexity in a transformative market sector, growing employees from less than 10 to greater than 150 at departure. Secured \$195M of Series B, B-1, and C financing. Secured \$25M debt facility. Negotiated, executed, and integrated key strategic Merger and Acquisition targets in excess of \$40M consideration.
- While at publicly held Pendrell Corporation, Tom supported company evolution from development stage enterprise with \$0 revenues to an operating entity with \$33M revenues in less than 18 months. Managed the disposition of legacy assets and international subsidiaries through a liquidating trust generating \$49M of income and making available more than \$2 billion of net operating loss carry-forwards. Conducted due diligence on multiple acquisition targets and oversaw the valuation, acquisition, and integration of 2 acquired entities.
- While at Coast Crane, Tom consolidated operating locations and downsized employee base by 1/3 in response to economic pressure. Managed \$100M Asset Based Lending facility, covenants, and ultimately multiple forbearance issues with senior and junior lenders. With CEO and investment bank support, actively managed a successful structured sale process.
- During his 13 years at Microsoft, Tom made significant contributions in various roles across the organization including among others, Customer Acquisition Marketing, Business Management, Operations and Supply Chain Solutions

LICENSES & EDUCATION

- Master of International Management, American Graduate School of International Management (aka Thunderbird), Glendale, Arizona
- Bachelor of Arts – Double major in History and Germanics, University of Washington, Seattle, Washington