

DON MCCAULEY



QUALIFICATIONS SUMMARY

CFO and COO with more than 30 years' strategic planning and business development experience. Consistent delivery of extraordinary results with emphasis on top line growth, bottom line expansion and excellent customer experience. Keen understanding of team building across cultures. Leads by example with clear communication of vision, objectives, strategy and the imperative to execute. Comfortable in fast-paced, innovative environments while remaining focused on scaling technology and organization design to keep pace with rapidly changing business needs.

PROFESSIONAL HISTORY

CFO Selections	Consultant	2026 – Present
Bonzai Cloud, LLC	President	2017 – 2026
Oracle Corporation Japan	Vice President & COO	2011 – 2017
NCR/ Teradata Japan	CFO	2005 – 2011
Teradata	Vice President, Global Services	2002 – 2005
Teradata	CFO, CRM Division	2000 – 2002
NCR/ Teradata	Director, M&A	1997 – 2000
NCR/ Teradata	Director, Sales Operations	1991 – 1997
NCR	Financial Analyst, Sales Operations	1987 – 1991

ACCOMPLISHMENTS

- Led Oracle's Japan transformation from the world's leading on-premise database company -to- one of the top four global Cloud/AI companies.
- Advised NTT Data's global transformation from the sixth largest systems integrator -to- one of the leading global Cloud orchestrators.
- Completed 100+ mergers, acquisitions and divestitures. Led the process from target research to valuation, negotiation, board presentation, due diligence, operations consolidation and ROI attainment.
- Initiated and sponsored multiple successful ERP, EPM and related implementations including Salesforce, ServiceNow, Workday, SAP, Oracle, QuickBooks, AWS and Microsoft.
- Executed process improvement and cost savings initiatives covering order management, sales operations, service delivery, parts & logistics and forecasting.
- Completed 30+ annual internal and external audits with zero compliance issues.

LICENSES & EDUCATION

- BBA in Finance University of Notre Dame, 1987
- MBA in International Finance, Wright State University, 1997
- Duke University Fuqua School of Business, Teradata Executive Program, 2003
- Certified Project Manager, 1995
- Teradata Certified Professional, 2004
- Six Sigma Executive Black Belt, 2009