

ROBB WALTHER



QUALIFICATIONS SUMMARY

Experienced Chief Financial Officer with 35 years' experience supporting retail, high tech and manufacturing businesses from \$30 million to over \$900M. Robb is a dynamic leader who utilizes his communication and team building skills alongside his core competencies, in financial reporting, budgeting, forecasting, M&A support, and IT compliance, to add value to the organization.

PROFESSIONAL HISTORY

CFO Selections	Consultant	2026 – Present
Lanphere Enterprises, Inc.	CFO	2005 – 2026
Kerr Concentrates, Inc	CFO	2002 – 2005
ADC Telecommunications - BATG	Assistant Controller	2000 – 2001
ADC Telecommunitactions - BBG	Controller	1997 – 1999
ADC Telecommunications - Kentrox	Divisional Controller	1994 – 1996
ADC Telcommunications - Kentrox	Accounting Manager	1988 – 1994

ACCOMPLISHMENTS

- WHILE AT LANPHERE, MANAGED ACCOUNTING, IT, HR, AND EXTERNAL AUDIT. DEVELOPED MONTHLY SCORE CARD PAIRED WITH QUARTERLY FORECAST MODEL. SCORE CARD REVIEWED VIA TWICE MONTHLY ZOOM MEETING WITH RESPONSIBLE GMS. IMPLEMENTED AND LED QUARTERLY FORECAST MEETINGS WITH OWNER AND ALL KEY OPERATION PERSONNEL.
- RECAPITALIZED THE COMPANIES FLOORING (\$40M) AND REAL ESTATE LOANS (\$40M) EVERY FIVE YEARS. MOST RECENTLY ACHIEVED SAVINGS OF OVER \$1M ANNUALLY.
- RESTRUCTURED COMPANY BENEFITS INCLUDING 401K, 409A, AND SELF-INSURED MEDICAL PLANS. COMPANY FIDUCIARY REPRESENTATIVE FOR ALL PLANS.
- MANAGED COMPANY THROUGH A VENDOR IT DATA BREACH. RECOVERED THROUGH EXTENSIVE INSURANCE COMPANY NEGOTIATIONS OVER \$800K IN LOST REVENUE.
- M&A SUPPORT VIA VALUATION DUE DILIGENCE ON BOTH ACQUISITIONS AND DIVESTITURES.
- WHILE AT KERR BUILT ENTIRE ACCOUNTING DEPARTMENT FROM SCRATCH INCLUDING REPORTING, PAYROLL, A/P, A/R, AND BENEFITS.
- WORKED WITH OPERATIONS TO IMPLEMENT NEW ERP SYSTEM AS WELL AS LEAN MFG PRACTICES.
- WHILE AT ADC, DEVELOPED AND IMPLEMENTED SEVERAL REPORTING, FORECASTING AND ANNUAL PLANNING SYSTEMS. RESPONSIBILITIES EXTENDED TO COST ACCOUNTING AND SALES REPORTING FOR BOTH DOMESTIC AND INTERNATIONAL UNITS.

LICENSES & EDUCATION

- BA, University of California, San Diego
- MBA, University of Portland
- CMA - Certified Management Accountant