ERNEST (DOLPH) CONRADS

QUALIFICATIONS SUMMARY

Dolph's passion is the hospitality industry. He has worked with ski resorts, restaurants and accommodations almost his entire life. The number one aim, serving both in front of the house and the back of the house positions, is to make guests happy. For many years he even enjoyed teaching customer service classes as a sidebar to his finance duties.

Budgets and cash forecasting models for Dolph are a complex, but enjoyable puzzle. He is adept at creating multi-million-dollar budgets across hundreds of departments and companies, able to adjust his skills to shine in many different industries. Over many years he has demonstrated level-headed leadership while supervising multiple departments simultaneously, always providing constructive guidance to ensure teams deliver consistent, accurate results, also bringing the whole operating group together.

PROFESSIONAL HISTORY

CFO Selections	Consultant	2026 – Present
Taco Time NW	VP Finance	2013 – 2026
Port Townsend Paper	Corporate Treasurer	2005 – 2012
Crown Packaging	Dir Financial Planning & Analysis	2005 – 2012
Public House Bar & Grill	Owner / Financial Manager	2008 – 2013
Alpha Technologies & GB Enterprises	VP Finance & Inside Sales	1999 – 2005
Snowbird Ski and Summer Resort	Budget Director	1981 – 1999

ACCOMPLISHMENTS

- Developed, hired, and managed a new accounting and finance department from scratch, transferring the functions from a third-party tax firm that had provided only tax-based P&Ls since 1962.
- Select and implement Compeat restaurant food & beverage ERP system for Taco Time NW in less than six months.
- Implement Crunchtime and Compeat food & beverage costing and AVT software for enhanced restaurant management and maximum EBITDA by individual restaurant based on sales mix.
- Develop and create multi-entity rolling 13 week / annual / 5-year budget for up to $400 million plus revenue company groups while drawing from and training operations in the process.
- Reduce overhead and admin by $10 million during a nationwide cable build downturn in less than one month working through company leadership and department heads.
- Replace manual intercompany AP systems with auto post processes saving over $200,000 annually in accounting labor and B&O service taxes.
- Implement Aptean JustFood & Microsoft Dynamics 365 Business Central for La Mexicana Tortilla Co, a batch food manufacturing, distributing, and ERP system.
- Develop new Wholesale Travel Agency for Snowbird Ski Resort from the ground up to include lodging and ski packages including air utilizing the Sabre Ticketing System.

LICENSES & EDUCATION

- University of Washington - MBA, Foster College of Business, Executive Program
- University of Utah - BS, College of Health, Comm. Recreation: Resort & Facility Management